# MIBio 2015

Drug Discovery – Some Current Trends

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Magdalene College Cambridge, UK

#### Drug discovery is hard

Rare diseases

'All diseases are rare'

Alternative approaches; immunotherapy

Current biotech bubble

Formulation

### Genetic Code, Initiation, & Eukaryotic Protein Synthesis LMB, Cambridge 1967-70



## Function of Tumor Antigens and Identification of Nuclear Localisation - Mill Hill, London 1980-1984

Reprinted from Nature, Vol. 311, No. 5981, pp. 33-38, 6 September 1984 C Macmillan Journals Ltd., 1985

#### Sequence requirements for nuclear location of simian virus 40 large-T antigen

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Cell, Vol. 18, 915-924. December 1979. Copyright © 1979 by MIT

Alan E. Smith, Ros Smith, Ber

Translation, Nucleic Acid\* and

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infected cells using antiseru

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detected in uninfected cells (

serum. Using rat anti-T serum

the heavy chain of rat IgG

Genetics† Laboratories Imperial Cancer Research Fun

Lincoln's Inn Fields London WC2, England.

Mike Friedt

Summary

A point mutation resulted in the com nucleus of cells. D large-T and define

THE large-T antigen c M, 94,000, is sufficient lished rodent cells in hamsters'. It is also simian cells by SV40 Large-T is a predot

Protein Kinase Activity Associated with Polyoma Virus Middle T Antigen in Vitro

Col. Vol. 39, 499-509, December 1984 (Part 2), Copyright @ 1984 by MT

#### A Short Amino Acid Sequence Able to Specify Nuclear Location

Daniel Kalderon, Bruce L. Roberts, William D. Richardson, and Alan E. Smith Biochemistry Division National Institute for Medical Research Mil Hil London NW7 1AA, England

#### Summary

A short sequence of amino acids including Lys-128 is required for the normal nuclear accumulation of wild-type and deleted forms of SV40 large T antigen

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below M, 15,000 is not detectably retarded, a globular protein of M, 67,000 (BSA) enters nuclei only very slowly, and a protein of M, 450,000 (ferritin) is excluded (Paine et al., 1975). From such studies, the nuclear envelope has been proposed to behave as an array of cylindrical pores of internal diameter 7-11 nm (Paine et al., 1975; Peters, 1984). This model of the envelope corresponds reasonably well with the dimensions of discrete structures called nuclear pores, which have been purified from the nuclear envelope and analyzed by electron microscopy (Harris, 1981; Unwin and Milligan, 1982).

It appears therefore that in vivo many small proteins may diffund fromby behavior muchaus and a

#### Molecular Basis of Cystic Fibrosis

#### Genzyme 1989-1995



#### Drug Discovery is hard

We still have much to learn about human biology and disease

Takes a long time; costs a great deal; most things fail

For last 30+ years, as more money has been spent in pharma R&D, less drugs have been approved

Most pharma have concluded this is a poor investment and that they are unable to discover drugs in house

Current model is to outsource much early research

Pharma become Development and Sales & Marketing **Does outsourcing discovery work any better?** 

#### For 25 years Biopharma R&D spending grew steadily ... but paradoxically no correlation with more novel drugs approved



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#### **Opportunity for start ups**

Innovation greater in early start ups?

Costs in start ups much less; Infrastructure minimized

New ideas pushed rapidly to proof of concept in early human trials

Most of these also fail

Successes valued hugely

Overall do the finances work better in this model?

#### Biotech Madness – a recent example

Alexion acquires Synageva for \$8.4 bn - Spring 2015

Only drug: Kanuma (sebelipase alfa), a treatment for the ultra rare lysosomal acid lipase deficiency (LAL-D)

Recently approved EU, presently under FDA's priority review program,

Alexion made its name with Soliris, another ultra rare disease treatment (\$500,000 a year)

This valuation is crazy

### Rare Orphan diseases

Considered to be more likely to succeed Molecular mechanisms established, in humans Therapy often replacement, rather than interventional Few patients mean that price is very high Value created by high efficacy in most patients Pioneered by Genzyme, now universal As more developed, total cost becoming prohibitive? (1% of drugs cost 30% of total spending)

#### All diseases are rare

As molecular mechanisms of disease unraveled many major diseases sub-categorised

Each sub category becomes 'rare'

Example, breast cancer; at least a dozen mechanisms

Rare disease approach yields higher success rates Price for each drug necessarily will be very high <u>Total drug costs will become unsustainable</u>

#### New needs and opportunities

A general approach to cancer is very attractive

Immune involvement in control of cancer known for 100+ years – Colley's adjuvent

Earlier approaches unsuccessful – tumours developed resistance to immune attack

New approaches that circumvent immune counter attack (eg check point inhibitors) extremely promising

Early approvals in hand, multiple major programs

A very promising 'novel' approach to cancer

#### New financial models

Early research and late development relatively easy to finance

Translational work, 'valley of death' more difficult

New models constantly tested

US Cystic Fibrosis Foundation recently sold Vertex royalty stream for \$3bn +

Foundations, patient organisations & hospitals will copy

A new funding source with strong vested interest

#### **Biotech Bubble**

For several years biotech start up valuations have been extremely high

More recently in EU & UK

Biotech stocks outperforming for 5 years in US

Although turnover is high, the industry is thriving

This will not last

Opportunism and luck are key components go for it while you can!

#### Q1 2013 ... Biotech Stocks Pass 2000 Peak Levels ...



NBI = NASDAQ Biotech Stock Index

#### ... and have kept on going!



*Federal Reserve Chair Janet Yellen:* ... Some valuation metrics are substantially stretched, particularly Biotech

#### **Formulation**

New drugs are relatively few

Add maximum value to existing proven drugs Formulation can be key; particularly in biologics Insulin has been a successful drug almost 100 years Total sales insulin today higher than ever

Formulation of existing drugs offers a low risk opportunity to add value for patients and investors

Thank you

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